



THE CAR WASH ASSOCIATION



WHO ARE WE?

- Not-for-profit CWA - the only UK trade association representing all sectors of the car wash industry
- Most of the major automated wash operators, including oil companies and equipment manufacturers are members
- Represent members at all levels of Government including the devolved Governments
- CWA's wealth of experience offers members comprehensive technical and legal help and advice
- We keep members informed of latest market news
- We have a strong team representing you as the voice of the industry!



WHY JOIN?

- The CWA speaks to all levels of Government on the industry's behalf - lobbying activity covers regulation of non-compliant hand car washes, Modern Day Slavery, BREXIT and forecourt crime
- We provide access to a wide range of technical and legal support
- We constantly update our new web site 'www.carwashassociation.co.uk' that includes a comprehensive member's section detailing our lobbying of Government, back copies of our quarterly e-publication 'Car Wash News', our campaign to regulate Modern Slavery and numerous technical documents
- Published "Car Wash Industry Market Report 2021" following extensive industry research amongst our membership
- We combat unfair and often illegal competition from non-compliant hand car washes that have materially damaged the law-abiding mechanised car wash sector.



THE CWA IN ACTION

- Governments and Regional Assemblies lobbied at high level during the pandemic to accelerate nation-wide re-opening of automated car washes (ACW) shortly after lockdown
- All ACW facilities across UK open for business from 12 April 2020 or earlier
- Challenged Dept. of Health and Social Care's late jet wash ban – supposedly not "*fully automated*"
- Led to Office of Product Safety and Standards revised guidance - ignored by many Local Authorities – fine refunds obtained for operators.
- Founder member of the Responsible Car Wash Scheme (RCWS) - a national car wash auditing scheme that sets industry standards
- Lobbied for the formation of a 'Single Enforcement Body' to group all car wash sector regulatory authorities into one coordinated entity. Proposal was incorporated into the Government's 2019 election manifesto - legislation now under consideration



LAUNCH OF “CAR WASH INDUSTRY MARKET REPORT 2021”

Held on the 30th November 2021 in the House of Commons the stellar line up of speakers included left to right;

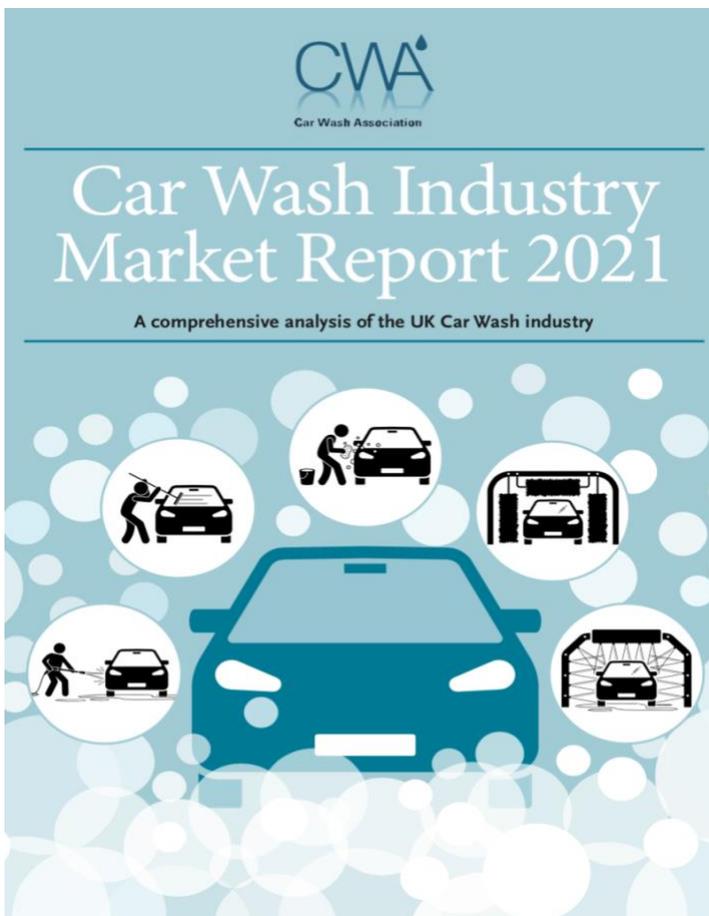
- **Brian Madderson** Chairman of the Car Wash Association
- **Rt. Hon. the Baroness Butler-Sloss GBE** Co-Chair, All-Party Parliamentary Group on Human Trafficking and Modern Slavery
- **Dame Sara Thornton** Independent Anti-Slavery Commissioner
- **Rt. Hon. Philip Dunne MP** Chairman of the Environmental Audit Committee
- And in addition, there were speeches from
- **Elysia McCaffrey** CEO of the Gangmasters and Labour Abuse Authority
- **Margaret Beels OBE** Director of Labour Market Enforcement BEIS
- **Andrea Wilson CBE** National Crime Agency

MARKET REPORT

UK's first comprehensive "Car Wash Industry Market Report" now available to all members and briefing document: "Modern Slavery in Unregulated Hand Car Washes"

Presented in the House of Commons to MPs, Regulators and CWA Members on 30/11/2021

In-depth study based on factual data provided by members – 'real market intelligence'



Modern Slavery in Unregulated Hand Car Washes

Modern slavery is a hidden crime, often committed in plain sight

Non-compliant hand car wash (HCW) operators are estimated by the police to account for 80 per cent of all HCWs in the UK. Non-compliance can take many forms, from breaches of environmental regulations to non-payment of tax, to labour abuse including failure to pay the minimum wage and forcing workers to endure dangerous working conditions.

SUMMARY

- ▶ Hand car washes are commonplace in streets and communities across the UK, with estimates ranging from 8,000 to 20,000 locations, with annual turnover estimated to be £1.8 billion.
- ▶ The HCW industry has been identified as a high-risk sector for labour abuse. The workforce can include illegal migrants who have been trafficked to the UK.
- ▶ Many HCWs spread pollution through the illegal disposal of toxic car wash effluent into storm water drains and not specific foul drains.
- ▶ With no enforcement action taken against them, non-compliant HCWs are

able to significantly undercut their regulated counterparts.

- ▶ Customers at HCWs often do not realise that the people washing their vehicle may be victims of human trafficking and wage theft.

THE ISSUES

TAX EVASION AND BUSINESS PRACTICES

- ▶ The widespread non-compliant HCW practice of only accepting cash payments (with no receipts) is estimated to lose the Government approximately £490 million in tax revenue per annum, made up of lost corporation tax, PAYE/income tax, National Insurance, VAT and business rates, as well as environmental taxes relating to the disposal of trade effluent and other waste products.
- ▶ The low prices charged by HCWs are not economically viable for a legitimate business, with some charging as little as £5.00 for an exterior wash performed by up to four operatives. In these instances, it is likely that the HCW is not normally the main business of the site, but a cover for another activity.

WAGES AND WORKING CONDITIONS

- ▶ Wages are the main cost of labour-intensive

HCWs. Non-compliant HCWs are able to maximise their profits at the expense of their workforce by using trafficked and indentured labour.

- ▶ An overwhelming majority of these workers are immigrants who are not familiar with UK laws on wages or their legal rights, making them less likely to act on them. English is rarely the first language of these workers, making it difficult for them to enquire about their rights.
- ▶ Accommodation for these employees can be organised by the owners, with the residences providing often wholly inadequate and squalid living conditions.
- ▶ In many cases, workers are not provided with any documentation and are deprived of their passports, are denied employment status, are not paid the minimum wage, are not supplied with protective clothing and footwear and are forced to breach working time regulations.

HOUSING

- ▶ Accommodation is often provided by the proprietor of the non-compliant HCW.

MEMBERSHIP APPLICATION FORM



COMPANY DETAILS MEMBERSHIP NO:

FULL TRADING NAME				
ADDRESS 1				
ADDRESS 2				
ADDRESS 3				
TOWN		COUNTY	POSTCODE	
TEL (INC STD)		FAX (INC STD)		
COMPANY INFO	LTD <input type="checkbox"/> PLC <input type="checkbox"/> S/TRADER <input type="checkbox"/>	CO START DATE	TURNOVER	
	PARTNERSHIP <input type="checkbox"/>			
	SINGLE SITE <input type="checkbox"/> GROUP <input type="checkbox"/>	NO OF BRANCHES	NO OF EMPLOYEES	

PLEASE PROVIDE DETAILS OF THE PERSON TO BE RECORDED AS THE MAIN POINT OF CONTACT FOR THIS MEMBERSHIP:
 IF YOU GIVE US INFORMATION ON BEHALF OF SOMEONE ELSE, YOU CONFIRM THAT THE OTHER PERSON(S) HAS APPOINTED YOU TO ACT ON THEIR BEHALF AND HAS AGREED THAT YOU CAN: GIVE CONSENT ON THEIR BEHALF TO THE PROCESSING OF THEIR PERSONAL DATA; RECEIVE ON THEIR BEHALF ANY DATA PROTECTION NOTICES; GIVE CONSENT TO THE TRANSFER OF THEIR PERSONAL DATA ABROAD; AND GIVE CONSENT TO THE PROCESSING OF THEIR SENSITIVE PERSONAL DATA IF REQUIRED IN ORDER TO PROVIDE THE SERVICES ACCESSED THROUGH MEMBERSHIP

MAIN CONTACT		JOB TITLE
MAIN EMAIL		MOBILE TEL
WEBSITE		

HOW WE USE YOUR INFORMATION/DATA
 INFORMATION, INCLUDING ALL PERSONAL DATA, WILL BE HELD IN THE STRICTEST CONFIDENCE AND WILL NOT BE DIVULGED TO ANY THIRD PARTY FOR COMMERCIAL/MARKETING PURPOSES. RELEVANT DATA PROVIDED WILL BE RECORDED ON OUR SECURE DATABASE AND WILL ONLY BE USED FOR LEGITIMATE BUSINESS PURPOSES AND IN ORDER TO: MAINTAIN YOUR MEMBERSHIP RECORDS, MANAGE SUBSCRIPTIONS, PROCESS PAYMENTS AND PROVIDE THE RANGE OF SERVICES AVAILABLE TO YOU THROUGHOUT THE TERM OF YOUR SUBSCRIPTION(S).
FOR MORE INFORMATION SEE OUR PRIVACY POLICY AVAILABLE ONLINE AT WWW.RMIF.CO.UK OR ON REQUEST

THE RMI IS A MEMBERSHIP ORGANISATION CREATED TO REPRESENT THE BEST INTERESTS OF ITS MEMBERS AND TO DISSEMINATE INFORMATION. AN INTEGRAL PART OF YOUR MEMBERSHIP WILL BE OUR COMMUNICATION WITH YOU, WHERE WE, THE RMI, AND YOUR ASSOCIATION – THE CAR WASH ASSOCIATION (CWA) – WILL:

- KEEP YOU UP TO DATE ON INDUSTRY MATTERS AND NEWS, THROUGH THE MEMBER NEWSLETTER PETROL HEADS UP (PHU), CAR WASH NEWS AND OTHER E-MAIL AND POSTAL COMMUNICATIONS
- SEEK YOUR OPINION ON GOVERNMENT ISSUES AND LOBBYING WE CARRY OUT ON YOUR BEHALF
- INVITE YOU TO PARTICIPATE IN SURVEYS OR OTHER RESEARCH SPECIFIC TO YOUR SECTOR
- INVITE YOU TO RELEVANT REGIONAL MEETINGS AND WORKSHOPS
- INFORM YOU OF AVAILABLE TRAINING RELEVANT TO YOUR BUSINESS, INCLUDING ON-SITE TRAINING AND COURSES CARRIED OUT BY THE RMI ACADEMIES
- CONTACT YOU (BY TELEPHONE/EMAIL/LETTER) TO ENSURE YOU ARE AWARE OF THE SERVICES AND BENEFITS AVAILABLE TO YOU THEREBY ENSURING YOU RECEIVE VALUE FOR YOUR SUBSCRIPTION
- PROVIDE YOU WITH DETAILS OF OUR BUSINESS PARTNERS' PRODUCTS AND SERVICES THAT MIGHT BE OF USE TO YOUR BUSINESS – WE WOULD NEVER PASS YOUR DETAILS TO ANY BUSINESS PARTNER/THIRD PARTY UNLESS YOU SPECIFICALLY ASK US TO
- ENSURE THAT YOU ARE KEPT UP TO DATE WITH THE LATEST MEMBER SERVICES AND BENEFITS AVAILABLE TO YOU

OF COURSE YOU CAN CHOOSE TO NOT RECEIVE ANY OF THESE TYPES OF COMMUNICATIONS WITH THE EXCEPTION OF THOSE REQUIRED IN ORDER FOR US TO FULFIL OUR CONTRACTUAL OBLIGATIONS TO YOU – TO DO SO PLEASE CALL THE MEMBER HELPLINE 0845 305 4320 OR EMAIL MEMBERSHIPADMIN@RMIF.CO.UK. PLEASE BEAR IN MIND THAT SHOULD YOU CHOOSE TO OPT OUT OF ANY OF THESE COMMUNICATIONS, YOU MAY MISS INFORMATION AND IMPORTANT NEWS, AND OF COURSE DETAILS OF MEMBERSHIP SERVICES WHICH COULD BE OF SIGNIFICANT BENEFIT TO YOUR BUSINESS

ACTIVITIES

CARWASH	JET wash	HAND wash	AUTOMATED (i) Roll-over (ii) Conveyor	ELECTRIC
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OFFICE COMPLETION ONLY

MEMNUM	APPLICATION PROCESSED
DATE	PROCESSED BY

BASIC RULES & QUALIFICATION OF MEMBERSHIP

MEMBERSHIP OF THE RMI IS CONDITIONAL UPON ALL ELIGIBLE PREMISES UNDER COMMON OWNERSHIP, DIRECTORSHIP OR CONTROL BEING DECLARED AND ENROLLED INTO MEMBERSHIP AND COMMITS EACH MEMBER TO ADHERENCE TO THE RMI'S CODE OF CONDUCT AND CODE OF PRACTICE. MEMBERS SHOULD NOTIFY THE RMI AS SOON AS IS PRACTICAL OF THE ACQUISITION OR DISPOSAL OF ANY SITES IN ORDER THAT ANY SUCH SITES MAY BE REMOVED FROM OR ADDED TO THEIR GROUP MEMBERSHIP.

THE PREMISES FROM WHICH THE BUSINESS IS OPERATED MUST BE SUITABLE FOR THE PURPOSE OF THE ACTIVITY(IES) CONCERNED. THEY MUST BE CLEAN AND SMART WITH THE REGISTERED TITLE PROMINENTLY DISPLAYED. THERE MUST BE ADEQUATE ACCESS FOR CUSTOMERS AND WHERE APPROPRIATE, OFF STREET PARKING. THEY SHALL COMPLY WITH RELEVANT LEGISLATION AND BYE-LAWS, AND DISPLAY THE FEDERATION MEMBERSHIP SIGN.

THE BUSINESS MUST BE EQUIPPED AND STAFFED TO AN EXTENT APPROPRIATE FOR THE ACTIVITIES AND THE SCALE THEREOF, UNDERTAKEN ON BEHALF OF THE PUBLIC SECTOR AND/OR, WHERE APPROPRIATE, THE TRADE.

SPLIT SITES IN CIRCUMSTANCES WHERE PART OF A MOTOR TRADE BUSINESS PREMISES IS LEASED OR LICENCED TO A THIRD PARTY WHO HIMSELF IS ENGAGED IN AN ACTIVITY ELIGIBLE FOR MEMBERSHIP, IT SHALL BE OBLIGATORY FOR BOTH THE APPLICANT AND THE THIRD PARTY TO BE MEMBERS OF THE FEDERATION.

THE APPLICANT MUST PERMIT INSPECTION OF HIS BUSINESS PREMISES AND ACTIVITIES BY A MEMBER OF THE FEDERATION'S STAFF PRIOR TO ELECTION TO MEMBERSHIP, AND SUBSEQUENTLY AS REQUIRED.

MEMBERSHIP IS NOT TRANSFERABLE WHEN A COMPANY IS TAKEN OVER OR SOLD TO A NEW OWNER WHO IS NOT ALREADY, IN THEIR OWN RIGHT, IN MEMBERSHIP. THE RMI SHOULD BE NOTIFIED AS SOON AS IS PRACTICAL OF ANY SUCH CHANGES TO THE COMPANY. LIKEWISE, IF A MEMBER COMPANY SHOULD GO INTO RECEIVERSHIP, ADMINISTRATION OR LIQUIDATION, THE RMI SHOULD BE NOTIFIED. IN SUCH INSTANCES, MEMBERSHIP WILL THEN BE TERMINATED.

DECLARATION

PLEASE PROVIDE DETAILS BELOW OF ANY MATTER, FAVOURABLE OR ADVERSE, RELATING TO THE BUSINESS, ITS DIRECTORS, PARTNERS OR PROPRIETORS, WHICH MIGHT BE RELEVANT TO THIS APPLICATION EG:

NAME AND ADDRESS OF ANY OTHER OR PREVIOUS MOTOR TRADE BUSINESS WHICH THEY HAVE/HAD AN INTEREST OR INVOLVEMENT IN:

ANY CONVICTIONS RELATING TO THE RUNNING OF A BUSINESS, MOTOR TRADE OR OTHERWISE:

YES

NO

ANY TRADING STANDARDS INVESTIGATIONS, UNDERTAKINGS OR CONVICTIONS:

YES

NO

FAILURE TO DISCLOSE RELEVANT INFORMATION WITH THIS APPLICATION MAY BE GROUNDS FOR REJECTION. FAILURE TO INFORM THE RMI OF ANY RELEVANT MATTERS ARISING DURING THE COURSE OF MEMBERSHIP MAY BE GROUNDS FOR TERMINATION OF MEMBERSHIP. SHOULD ANY ADVERSE INFORMATION BE BROUGHT TO THE ATTENTION OF THE RMI DURING THE COURSE OF MEMBERSHIP THE RMI RESERVES THE RIGHT TO REFER ANY SUCH MATTER TO THE NATIONAL DISCIPLINARY COMMITTEE FOR INVESTIGATION.

I/WE HEREBY APPLY ON BEHALF OF THIS BUSINESS FOR MEMBERSHIP OF THE RETAIL MOTOR INDUSTRY FEDERATION AND AGREE TO ABIDE BY THE AIMS AND POLICY OF THE FEDERATION AS LAID DOWN FROM TIME TO TIME BY THE COUNCIL OF THE FEDERATION AND UNDERSTAND THAT MEMBERSHIP IS IN ACCORDANCE WITH THE BASIC RULES AND CONDITIONS OUTLINED IN THIS APPLICATION FORM.

I/WE HEREBY RECOGNISE AND ACCEPT THE FEDERATION'S RIGHT TO REJECT THIS APPLICATION FOR ANY REASON AND THAT I/WE WOULD NOT BE ADVISED OF SUCH REASON IN THE EVENT OF THIS APPLICATION BEING REJECTED.

SIGNED	JOB TITLE
PRINT NAME	DATE

CWA MEMBERSHIP CONTRACT

PLEASE NOTE THAT AS A CONDITION OF THIS CONTRACT YOU CANNOT CANCEL YOUR MEMBERSHIP TO THE RMI DURING THIS PERIOD, AND SHOULD YOU AT ANY TIME DURING THIS SUBSCRIPTION YEAR, OR DURING ANY SUBSEQUENT SUBSCRIPTION YEAR, CANCEL THE DIRECT DEBIT WITH YOUR BANK OR OTHERWISE DEFAULT ON YOUR PAYMENTS, YOU WILL BECOME LIABLE TO PAY THE RMI THE OUTSTANDING BALANCE OF THAT YEAR'S SUBSCRIPTION FEE.

UPON COMPLETION AND SIGNATURE OF THIS APPLICATION I HEREBY AGREE TO SUBSCRIBE TO THE RMI FOR THE MINIMUM PERIOD OF THE INITIAL SUBSCRIPTION YEAR. THEREAFTER THE RENEWAL DATE WILL BE 1ST _____ (MONTH) EACH YEAR. I UNDERSTAND IF ELECTING TO PAY BY DIRECT DEBIT, AND/OR AN INSTALMENT PLAN, THE MEMBERSHIP SUBSCRIPTION IS AUTO-RENEWABLE AND THAT IF I WISH TO CANCEL MEMBERSHIP I SHOULD DO SO IN ACCORDANCE WITH THE CONDITIONS BELOW. IF UTILISING AN INSTALMENT PLAN, I UNDERSTAND THAT THIS IS CONDITIONAL UPON MY ACCEPTANCE OF THE DIRECT DEBIT INSTALMENT TERMS & CONDITIONS.

CANCELLATION OF MEMBERSHIP I UNDERSTAND THAT IF I WISH TO CANCEL MEMBERSHIP TO THE CWA FOR FUTURE SUBSCRIPTION YEARS, I MUST DO SO IN WRITING TO THE MEMBERSHIP ADMINISTRATION DEPARTMENT AT THE RUGBY OFFICE **ONE MONTH PRIOR TO THE ANNUAL SUBSCRIPTION RENEWAL DATE** AND ALSO CANCEL THE DIRECT DEBIT INSTRUCTION AT MY BANK. I ACKNOWLEDGE THAT IF I FAIL TO DO SO AND A DIRECT DEBIT PAYMENT IS TAKEN, THE MONEY WILL BE NON-REFUNDABLE BY THE RMI/PRA AND IT WILL BE DEEMED THAT MEMBERSHIP HAS BEEN RENEWED FOR THAT YEAR. FULL SUBSCRIPTION TERMS & CONDITIONS ARE AVAILABLE UPON REQUEST, AND CAN BE FOUND ON THE REVERSE OF ALL PRO FORMAS AND VAT INVOICES.

SUBSCRIPTION FEE (IND OR H/O)		£
BRANCH(ES) SUBSCRIPTION FEE	@ £	£
BRANCH(ES) SUBSCRIPTION FEE	@ £	£
SUB TOTAL		£
+ VAT		£
TOTAL PAYABLE		£
PAYMENT METHOD	CHEQUE <input type="checkbox"/> CREDIT CARD <input type="checkbox"/> INSTALMENT PLAN <input type="checkbox"/>	TOTAL CHEQUE FORWARDED £

NOTE 1: CHEQUES MUST BE MADE PAYABLE TO RMIF

NOTE 2: INSTALMENTS ARE AVAILABLE BY DIRECT DEBIT AND ARE AVAILABLE AT NO EXTRA COST. PAYMENT OF 1ST INSTALMENT IS DUE WITH APPLICATION BY CHEQUE OR CARD – PLEASE ENSURE DDI IS SIGNED BY AUTHORISED SIGNATORY(IES) AND ALSO DATED

**APPLICATION PAPERWORK, DOCUMENTATION AND PAYMENT MUST BE RETURNED TO:
MEMBERSHIP ADMINISTRATION DEPARTMENT, RMI, 2-3 ALLERTON ROAD, RUGBY CV23 0PA**

ENCLOSURES WITH APPLICATION (PLEASE TICK) DD INSTRUCTION ADDITIONAL BRANCH FORMS (IF GROUP) CHEQUE

MEMBER NUMBER

DIRECT DEBIT INSTALMENT TERMS & CONDITIONS I HEREBY AGREE TO SUBSCRIBE TO MEMBERSHIP OF THE RMI AND THAT THE SUBSCRIPTION WILL BE PAYABLE IN _____ INSTALMENTS BY DIRECT DEBIT ANNUALLY (UNTIL ALTERED/CANCELLED). AT THE POINT OF JOINING, THE FIRST INSTALMENT WILL BE PAYABLE BY CHEQUE/CREDIT CARD AND THE BALANCE OF THE SUBSCRIPTION WILL BE TAKEN BY DIRECT DEBIT IN INSTALMENTS, ACCORDING TO MY CHOSEN INSTALMENT PLAN SHOWN ABOVE.

I CONFIRM THAT I HAVE AGREED TO SUBSCRIBE TO THE RMI FOR THE MINIMUM PERIOD OF THE INITIAL SUBSCRIPTION YEAR ENDING ____/____/____ (DD/MM/YYYY). I UNDERSTAND AND AGREE THAT I CANNOT CANCEL MY MEMBERSHIP TO THE RMI DURING THIS PERIOD AND SHOULD I, AT ANY TIME DURING THIS SUBSCRIPTION YEAR, OR DURING ANY SUBSEQUENT SUBSCRIPTION YEAR, CANCEL THE DIRECT DEBIT INSTRUCTION WITH MY BANK OR OTHERWISE DEFAULT ON INSTALMENT PAYMENTS, I WILL BECOME LIABLE TO PAY TO THE RMI THE OUTSTANDING BALANCE OF THAT YEAR'S SUBSCRIPTION FEE.

I UNDERSTAND THAT THE SUBSCRIPTION IS RENEWABLE ANNUALLY AND, FOR SUBSEQUENT YEARS, I WILL RECEIVE WRITTEN NOTIFICATION PRIOR TO THE RENEWAL DATE, INCLUDING THE DATES AND AMOUNTS OF THE DIRECT DEBIT INSTALMENTS FOR THE FORTHCOMING YEAR. CANCELLATION OF MEMBERSHIP SHOULD BE IN ACCORDANCE WITH THE RMI REQUIREMENTS DETAILED ABOVE. THE TERMS SHALL BE CONSTRUED IN ACCORDANCE WITH THE LAWS OF ENGLAND AND THE PARTIES HEREBY SUBMIT TO THE EXCLUSIVE JURISDICTION OF THE ENGLISH COURTS.

SIGNED	JOB TITLE
PRINT NAME	DATE

INSTALMENT PLANS - NOTIFICATION OF DIRECT DEBIT DATES & AMOUNTS FOLLOWING RECEIPT OF THIS APPLICATION AND THE FIRST SUBSCRIPTION INSTALMENT, A VAT INVOICE & SCHEDULE OF PAYMENTS WILL BE SENT TO THE MEMBER, DETAILING THE DATES AND AMOUNTS OF FORTHCOMING INSTALMENTS FOR THE INITIAL YEAR. A RENEWAL PRO FORMA WITH SCHEDULE OF PAYMENTS IS SENT TO EACH MEMBER APPROX 2 MONTHS PRIOR TO EACH RENEWAL. DIRECT DEBITS ARE TAKEN BY THE RMI ON THE 5TH OF THE APPLICABLE MONTH(S) OR CLOSEST WORKING DAY AFTER. IF THE AMOUNT TO BE PAID OR THE PAYMENT DATE CHANGES, RETAIL MOTOR INDUSTRY FEDERATION WILL NOTIFY THE MEMBER IN WRITING 10 WORKING DAYS IN ADVANCE OF THEIR ACCOUNT BEING DEBITED OR AS OTHERWISE AGREED.

